Smart Grids in Vattenfall Johan Söderbom, R&D manager Smart Grids, Vattenfall AB

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1 | Smart Grids in Vattenfall | 2012-10-22

Vattenfall in brief

Net sales 2011: 181 billion SEK (20 billion €)

7.8 million electricity customers

5.8 million grid customers

2.1 million gas customers

38,000 employees

Sweden, Germany and Benelux as core markets,

De-regulated markets with significant unbundling

Owned by the Swedish state

2 | Smart Grid in Vattenfall| 2012-10-22 Confidentiality class: None (C1) **Electricity Generation:** 166,7 TWh

Heat Generation 41,6 TWh

Gas Sales 53,8 TWh

Electricity: generation, distribution and sales

Heat: generation, distribution and sales

Gas: distribution and sales



The European Electric Energy system of today and drivers of a change

Designed in the 20th century.

- large-scale centralized generation
- Generation following load
- Unidirectional power flow
- dimensioned for peak conditions
- Country/region specific power system planning and expansion
 - Weak interconnections
 - Country/region specific market rules
- No considerable changes in technology/way of planning and designing the system for many decades

- A growing demand for energy
- European goals on security of supply
 - European primary fuels
- 20/20/20 to 2020 targets of Europe
- A harmonised and deregulated market
 - Various maturity but rapidly being implemented
- Ageing System
 - Most of the European Energy system assets are 30-50 years old
- Recent technology development
 - Novel technology mainly due to green field exploitations in e.g.
 China



How does this affect the industry?

In 2030 the Smart Grid is the technical arena where our goals are realised

To meet EU's climate commitments by optimal use of sustainable energy sources in electricity generation

Environmentally and economically rational use of electricity in society

Electricity as the reliable and available energy carrier

A transition towards sustainable road transport

To take action on future business opportunities



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Smart Grids Evolution – example from the Nordic market



5 | Smart Grid in Vattenfall| 2012-10-22 Confidentiality class: None (C1)



Smart Metering enables Smart Grids functionality



Process improvement:

- Improved customer processes, Billing, Move in/out, Retailer switch
- Improved network planning
- Customer outage management



Low voltage monitoring & control

- Instant knowledge of customer supply status
- Improved and optimized (restoration) outage management
- Improved safety, reliability and availability



Customer relation :

- Consumption feed back to the customer
- Improved customer service



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Confidentiality class: None (C1)

Evaluation of the first Smart Meter related services

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Original – Implemented

Monthly billing

Move in – out

Supplier change

Non-technical network losses

Extended – Implemented

0-faults

Power outage –compensation to customers

Remote switch off/on

Presentation of daily/hourly values to customers

Extended – Evaluation

Detect wrong fuse size

Optimize network losses – hourly values

Power outage - remaining faults and restoration

Power quality

 Original business case
Extended business
cases – implemented and under evaluation

- Evaluation in different categories
 - Financial benefits
 - Non-financial benefits:
 - Quality&Customer satisfaction
 - Reduction of environmental impact
 - Safety

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Conclusions

The Smart Meter investment is positive and ...

- has generated financial benefits from the original business case close to 8 MEUR per year:
 - Lower cost for meter readings using AMR: ~1 MEUR yearly
 - Reduction of non-technical network losses: ~7 MEUR yearly
- has generated financial benefits from extended business cases of around 2,5 MEUR yearly
- has contributed to major non-financial benefits like Quality & Customer satisfaction, Safety and Reduction of environmental impact
- will also be a platform enabling more benefits in the future ...



